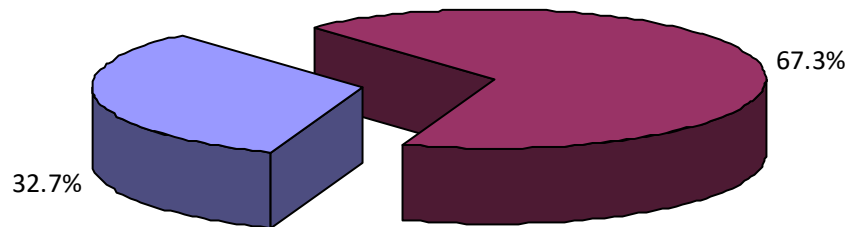




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## January 2024

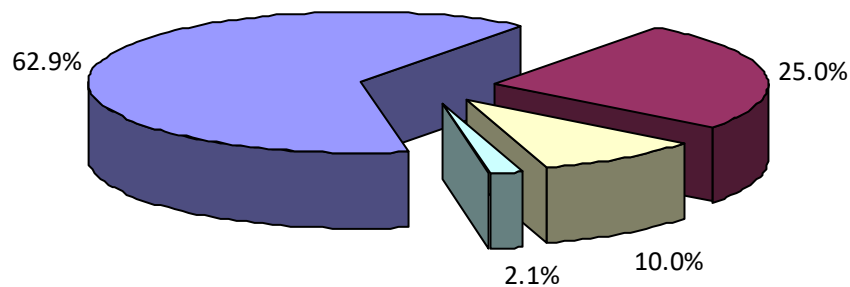
### Cash/Loan Market Share by Type



■ Cash ■ Financed

Type of Purchase	Total Purchases
Cash	544
Financed	1,118
Total (Sales)	1,662

### Purchase Loan Market Share by Type



■ Conventional ■ FHA ■ VA ■ Other

Type of Loan	Total Loans
Conventional	703
FHA	280
VA	112
Other	23
Total (Purchase Loans)	1,118